



State of Arizona MTS-MSP Program Not-to-Exceed Mark-Up Categories

A. BUSINESS OPERATIONS	Maximum % Markup over Pay Rate
Accounting	29.00%
Administrative	32.00%
Call Center	29.00%
Data Entry	29.00%
Marketing	29.00%
B. EDUCATION	
Business Operations	29.00%
Certified Personnel	29.00%
C. INFORMATION TECHNOLOGY	
Database Administration	29.00%
Systems Administration	29.00%
Business Analysis	33.50%
Data Analysis	29.00%
IT Security	29.00%
Software Quality Assurance	33.50%
Systems Analysis	29.00%
Application/Database Architecture	29.00%
Infrastructure Architecture	29.00%
Analysis/Development	29.00%
Development	33.50%
Programming	29.00%
ERP Analysis	31.00%
ERP Database Administration	31.00%
ERP Development	31.00%
ERP Project Management	31.00%
GIS Modeling Specialization	29.00%
GIS Analysis	29.00%
GIS Geospatial Project Management	29.00%
GIS Specialization	29.00%
GIS Administration	29.00%
Network Administration	29.00%
Network Engineering	29.00%
Project Administration	29.00%
Project Management	33.50%

Public Safety	29.00%
Radio Engineering	29.00%
Technical Support	29.00%
Technical Writing/Training	29.00%
Telecommunications	29.00%
Business Intelligence	29.00%
Systems Implementation	29.00%
UI/UX	29.00%
Solutions Architecture	29.00%
GIS Development	29.00%
D. INSURANCE	
Insurance	30.00%
Claim Adjuster	33.00%
E. LIGHT INDUSTRIAL	
Equipment Maintenance	30.00%*
Facilities Maintenance	30.00%*
Food Service	30.00%*
Housekeeping	30.00%*
Warehouse	30.00%*
Other	30.00%*
F. MEDICAL - HEALTHCARE	
Business Operations	29.00%
Med 1 (Certified Nursing Assistant, Behavioral Health Tech, Epidemiologist, Phlebotomist, LabTech, Habilitation Technician, Direct Care Worker)	34.50%
Med 2 (Physical Therapist, Occupational Therapist, Board Certified Behavioral Analyst, Behavioral Health Tech)	35.00%
Med 3 (Licensed Practical Nurse, Registered Nurse, Registered NurseCase Manager, Locum Tenens; Dental Director, Psychologist, Psychiatrist, Pediatric MD, Infectious Disease Dr., Medical Director)	39.00%
Med 4 - Level 1 - Specialty Medical Positions	35.00%
Med 5 - Level 2 - Specialty Medical Positions	35.00%
DVS Med 3	38.22%
G. AUTHORIZED ENTITY SPECIFIC	
Arizona Industries for the Blind (AIB) Arizona Department of	29.00%
Road Testers	29.00%
AZDES - DMWE - Eligibility Interviewer Trainee	29.00%
H. OTHER	

Scientific (Epidemiology, Environmental, Laboratory, Engineering)	33.00%
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**City of Tempe and MCCCDC ONLY - Light Industrial Sub-Category Maximum % Markup over Pay Rate is 40.00%*

